Target Business: Titan Games & Hobbies

Location: 1924-C, Greenspring Dr, Lutherville-Timonium, MD 21093

Business Description: A locally owned hobby shop with a single branch. The venue is targeted mostly towards the buying and selling of “Magic The Gathering” (MTG) products as well as the sale of “Warhammer” products. The store also sells board games and RPG products (such as DnD manuals) and runs events for MTG and Warhammer.

Business Model: The part of Titan that we are interested in aiding is the buying and selling of MTG “singles.” These are cards which have already been opened and are being traded on a value determined by the general MTG market.

Titan buys cards from players and posts them up for sale to other customers (priced against the market to turn a profit). This requires that all the cards be visible or at least that they are all logged. We are attempting to aid in the latter by developing a useable database for Titan.

This model (being a common one across the world) could benefit very well from such a system, so this is a great opportunity to aid other businesses as well.